

Leading international lean thinkers



TOTAL EXCELLENCE MANUFACTURING

Industry Update is proud to announce that TXM Lean Solutions has been selected as our Business Transformation Company of the Month, for its outstanding lean consultancy services to SMEs across the world.

Established in Melbourne, Australia in 2004, TXM's three directors all come from successful careers in leading major operations in global companies, including Boeing, Ford and PPG, and share a commitment to delivering practical and sustainable operational improvement through the application of lean thinking.

Since its inception, TXM has grown to become a leading international lean consulting company with offices in Australia, China, Europe, Canada, the UK and the US, working on projects in more than 20 countries globally in areas such as manufacturing, resources, services, agriculture, supply chain and distribution.

"One important area for us is helping SMEs overcome their challenges when

complexity begins to limit growth and profitability," explained Lester Troughton, Business Development Manager UK. "Typical problems include low productivity, inefficient workflows, long lead times, high inventory and poor profitability and cash flow. This applies equally in growing manufacturing and distribution businesses as well as in service environments such as equipment hire and maintenance." In these situations, TXM assists clients to streamline their operations with lean manufacturing and lean warehouse methodologies, supply chain optimisation and lean facility layouts. The company also helps to streamline processes for design and back-office functions.

When choosing TXM, clients benefit from the company's practical approach, where consultants get out on the factory floor to coach employees to achieve real, sustainable change. Unlike many other lean consultancies,



(L-R): Founder & Director, Tim McLean and Senior Consultant, Stuart Mitton at the PPMA Show 2019.

TXM does not focus on just training lean methodology and principles.

"Our main focus is on achieving targeted business outcomes which deliver a clear return on investment. Learning about lean is therefore a means to that end. In this way the company gets financial benefits and the workforce learns the lean techniques through practical implementation, relevant to their business. We find this is far more cost effective and leads to a much more sustainable transformation."

In the future, TXM will continue to grow and invest in its UK and European business, where customers are showing a clear need for the company's services. "We expect to grow our UK team in the coming months, and we are broadening our services to provide expertise around the effective use of Industry 4.0 technologies.

"We exhibited at IMHX and PPMA at the NEC in 2019 from which we have already engaged several companies, including A.S.H Display Solutions (pictured right). We find that many companies are being forced into major expenditure (new buildings or machinery) before fully optimising their existing resources. We often increase productivity by more than 30% as well as reducing the manufacturing footprint and stock levels, which releases cash and space within the existing business," Lester concluded.

If your business has 'growing pains' and would

like to find out how TXM can help, contact Lester Troughton, Business Development Manager at TXM Lean Solutions:

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Lester Troughton, TXM's Business Development Manager UK engages with Managing Director of A.S.H Display Solutions, David Archer after meeting at the PPMA Show, NEC 2019.